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WILBERS WERKSTAETTEN GMBH

Project scope:

TRUMPF TC L 4050 – 6 kW

TRUMPF 3 positions LiftMaster

STOPA TKL – double tower storage

Gerhard Wilbers, founder of Wilbers Werkstaetten GmbH is an achiever. He has always been interested in technology. After being an employee for many years he decided to set up his own company in 1988.

He started in Hengelo, Netherlands, with five employees and 60 sq.m production area. "We produced balconies, stairways, and automated doors. Only the best." says Wilbers enthusiastically. He soon found out that the area was too small. Because the Netherlands were not that attractive for entrepreneurs at that time and production area was extremely more expensive than in Germany, he moved his company to Bad Bentheim in Germany.

Today his son Herbert manages the company. It has more than 60 employees and has become a well-known supplier for the machinery and plant construction industry. With their own engineering in cooperation with their customers, they provide the production and the assembly of individual products and projects in the machine and tools industry, oil and gas industry, food, electrical and water industry.

Their innovation, creativity and reliability pays off. Wilbers Werkstätten is the only European supplier certified for container construction for the US market.

Nowadays DIN and ISO standards and other certificates are required to supply all different kinds of customers and their range of application. This is why Herbert Wilbers' aim is to centralize the production in the new 6.000 sq.m production hall.



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From left to right: Herbert Wilbers, managing director of Wilbers Werkstaetten GmbH; Harald Kunz, managing director of mteG GmbH; Gerhard Wilbers, founder of Wilbers Werkstaetten GmbH.

At present the production is located in six different halls in Bad Bentheim.

In order to prevent the dependency on suppliers they worked with water cutting and laser cutting machines right from the beginning. "I have always been interested in STOPA" says Herbert Wilbers. "A laser cutting machine was not our first priority." But we knew that a new storage system was too expensive.

"But the idea never left me. My internet research has led me to mteG."

"the mteG website is very good, well structured and provides all information a website should have."

Together with the STOPA storage system mteG offered a TRUMPF TC L 4050 – 6 kW with a 3-positions LiftMaster. "This is why we decided to replace our existing Prima Laser cutting machine."

"mteG has a good reputation and was absolutely reliable in the preliminary meetings. They do what we agree on," says Herbert Wilbers.

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They made a 500 km trip through Germany to take a look at the complete system.

“With mteg you don’t have to follow-up constantly like you have to do with others. mteg always provides the necessary information at the right time. That’s the way it has to be. This is the way we are too,” says Herbert Wilbers and smiles.

Wilbers had invited a friend of theirs who is a TRUMPF specialist to support them. He examined the entire system in detail. All tests were carried out successfully. His recommendation was clearly to buy the system.

The contract negotiations were carried out at the head office in Bad Bentheim-Gildehaus, right at the Dutch-German border.

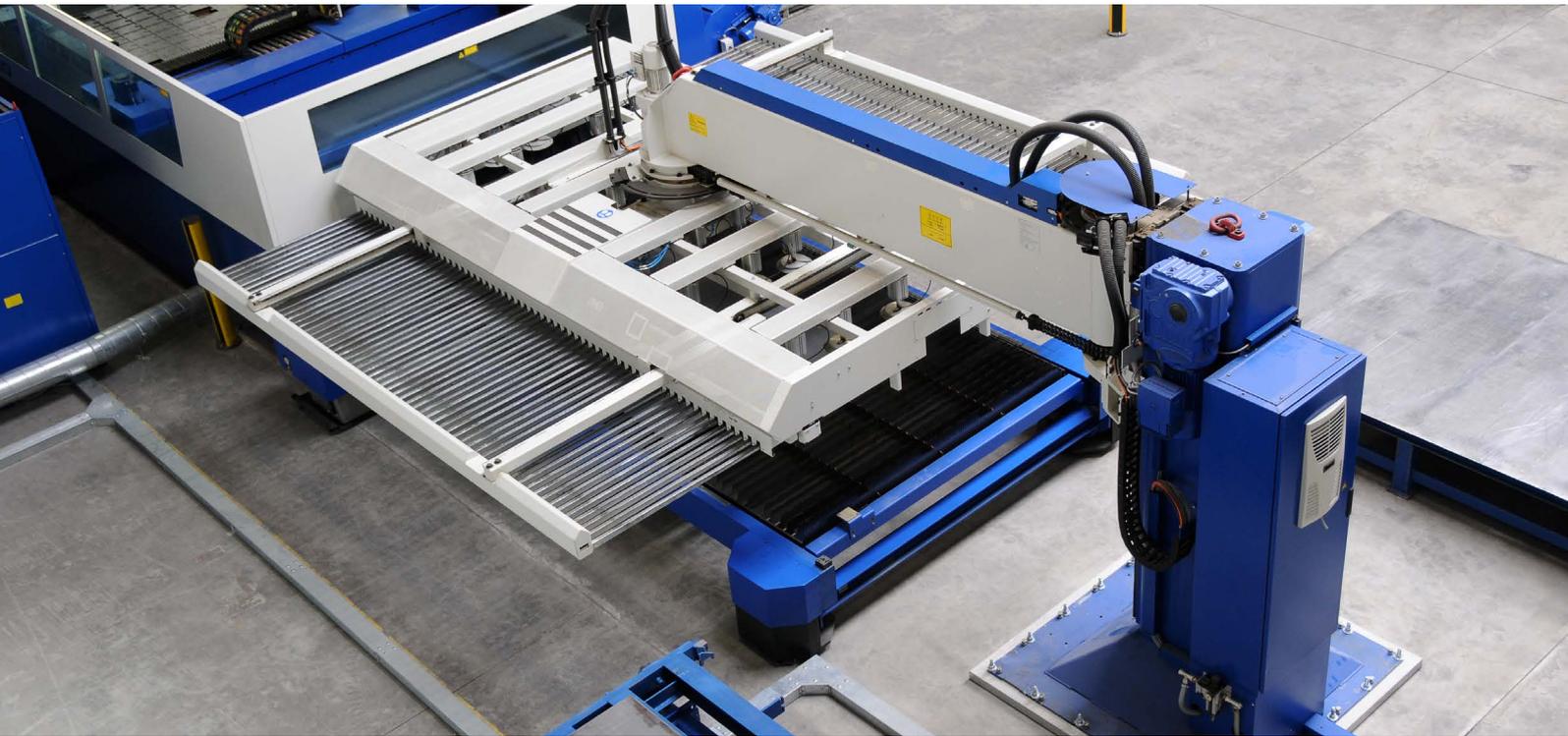
The new production hall provides perfect conditions for the installation of such a complete system.

After successful negotiations mteg examined the installation conditions on-site and started to plan the project as soon as they returned to Neuenstein. Three trucks were needed for the transportation of the TRUMPF TC L 4050 – 6 kW and the LiftMaster. Another three trucks for the STOPA storage system. This was a logistical challenge because special permits and accompanying vehicles were needed for the transportation of the machine.

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“mteG has implemented all agreements and has kept the time schedule.” All components and services were provided by mteG. The machine operators were trained extensively and feel comfortable with the new machine.

“The 6 kW laser power and the working area of four by two meters were very important for us. This opens the market,” says Herbert Wilbers.

“Thus our company can further expand in the commissioned manufacturing business.” Since one week after the installation the system is producing in three shifts.

“You always have to be up to date in order to progress” says 72-year-old Gerhard Wilbers and laughs. “Sometimes this means that we forget the lunch brake.”

“Our visions of the future continue. Standing still is moving backwards. With mteG we have found a partner for further projects.”
